# Registration 21/22 Season Coming Very Soon!



We hope this finds everyone well! We are so excited to move forward with Registration in the coming days. As there may be many questions, we are providing as much as we can to explain the fees and when and how to pay.

This year, as with everyone, we experienced a very unique year. Over the past covid year, we as an association have been able to spend time to really dive into our past history, finances, programs and hopes for the future of SMMHA. In that process we discovered costs that had not previously been budgeted for and that have slowly depleted any reserves our association once had. In order to create registration fees for the 21/22 season, several things need to be taken into account.

#### **Treasurer**

We have discovered that some fees had not been budgeted for in the past for a few years. For example, there are credit card & transaction fees that we are charged for when accepting or returning any fees as well as bank fees. When the account was created many years ago, the bank did not help our not for profit group by providing what was in our best interest. We have accumulated a very large amount of fees over the years that were never budgeted for and therefore needed to be paid for out of reserves. We also need to pay for SMMHA to be audited each year to ensure fiscal responsibility, which has also been added to this year's budget. We are in the process of changing banks to minimize these costs moving forward.

## **Equipment**

With the change in covid protocol directed by the Ministry and our local health unit, players must now purchase their own jersey and socks. By doing this, we are following their guidelines and ensuring the safety of our players. We spent \$12,500 last season and are looking to spend the same. Rep Jerseys will be included in the Rep fees.

### **Referees**

This season, referees have been given a well deserved raise of \$2 per game and therefore we needed to increase our fees for all divisions minus U4-U9 as they do not have games with refs.

## **Registrar**

We will have a projected income of \$271,125 based on our projected enrollment for this season. There are processing fees that have never been part of the past budgets and we now require them to be considered in our registration fees. Hockey Canada determines what companies we can use to process our online registration so this is not something we can shop around.

#### **Ice Fees**

Ice fees remain status quo from last season and are based on different ice times played eg. Cubs playing once a week and the rest of the association playing twice a week. Additional Rep ice time will be added to rep fees. The length of the season has also been extended as OMHA is requiring meaningful hockey starting Sept 7th, 2021 through to the end of March with playoffs in April, 2022.

#### **Tournaments**

Tournaments will hopefully run as usual this season, however they are their own entity and run with their own budget, therefore not added to fees.

#### **Volunteers**

In the past, we have reimbursed volunteers for their time. We appreciate that not reimbursing volunteers will be a disappointment to many. However, this year, the cost of reimbursing volunteers would be close to \$13,000. In order to absorb that cost, we would have to raise fees even higher. We also looked at the model of other sports agencies which have mandatory minimum hours that need to be done (without reimbursement) or alternatively, charge an additional fee to their registration fee, which is refundable after the volunteer hours are completed, which in essence, is without reimbursement. We have not chosen to go down either of those paths but hope that our Bears family supports their teams, as they always have done, to make this a fantastic "post-COVID" year.

#### **Year End Banquet**

In the past, we have spent at least \$8000 for awards, trophies, hall rental and year end gifts. Given the fiscal constraints it doesn't seem reasonable to spend this kind of money. It may look a little different this year but we are committed to creating something for everyone and are hopeful to still have a banquet based on fees raised through sponsorship and fundraising.

# 2021/2022 Registration Fees



These final registration fees are based on all of the items you see here excluding tournaments, sponsorship and fundraising. Ref fees were only calculated to those players who have refereed games and it is also based on ice time (once a week vs twice a week). Rep fees for extra jerseys and additional ice time will be an additional cost.

<b>U5</b> (formerly CUBS)\$475
U7 (formerly Initiation)\$675
U9-U18 (formerly Tyke/Novice-Midget)
Tryout Card \$60 per player
Rep Fees TBD

# \*\*Guaranteed Spot if paid by Aug 15th, 2021\*\*

#### **After August 15th**

<b>U5</b> (formerly CUBS)	5
U7 (formerly IP)	5
U9-U18 (formerly Tyke/Novice-Midget)\$825	

# **NOT Guaranteed a Spot**

\*Registration will open with the allowance of monthly payments until the final payment which is due **October 30th**, **2021**.

\*Muskoka Children's Foundation and Jumpstart offer great financial assistance plans for families requiring some assistance this year.

\*You can also speak to the registrar about setting up a specialized payment plan as well. Please contact *Kristy Bonitatibus* (registrar.smmha@gmail.com)

\*We will also provide fundraising opportunities for families to recoup funds up to the amount you paid for your player(s) to play hockey. Team fundraising opportunities will also be available. Please contact *Jody Somerville* (fundraising.smmha@gmail.com)

#### **Bench Staff Volunteers**

As always, we are in need of amazing volunteers to help make things happen for our players. We will be looking for coaches, trainers and managers for all divisions. NEW this year, every volunteer must retain a 21/22 VSS in order to help out on the ice. We will not be accepting declarations. The VSS letter is provided **HERE** to take to the OPP detachment today! Getting this done now will save time in September as you will not be allowed on the ice until all requirements including VSS is received. To learn more about Volunteer positions please contact Kristin Livingstone (volunteers.smmha@gmail.com)

# 2021/2022 Approved Budget

President	\$o	
Vice President	<b>\$</b> 0	Seeking alternative/creative way to have a year end banquet
Treasurer	\$4,500	includes monthly banking fees and accountant
Secretary	\$o	
Equipment	\$12,500	Includes Jerseys/Socks & equipment per team
Player Development	\$2,000	Coaching Clinics/Training and related expenses reimbursed
ОМНА	\$27,000	Association Insurance Expense - this includes new fees for electronic game sheets
Local League	<b>\$</b> 0	
Referee	\$13,500	Based on a regular season - also includes new 21/22 ref raise
Rep Fees	\$o	
Registar	\$8,135	Transaction fees are approximately 3% per registration amount
Sponsorship	\$1,000	Raised \$9500 in 2020-2021 season - (actual budget line not included in registration fees)
Fundraising	\$2,000	Raised \$3052 in 2020-2021 season - (actual budget line not included in registration fees)
Ice Scheduler	\$190,000	Ice time for 4.5hr @ Baysville/30hr @Bracebridge/28hr @Gravenhurst
Tournaments	\$o	
Volunteers	<b>\$</b> 0	Based on giving 128 volunteers \$100 credit per volunteer role
Website	\$1,900	Based on previous year
Other	\$1,200	Bears Office - based on previous year
Total	\$263,735	